

Contact information

Carnegie Mellon University
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Employment History

2016 - : Assistant Professor of Economics, Tepper School of Business, Carnegie Mellon University
2012 - 2016: Assistant Professor, Economics Department, The Ohio State University
2015 - 2016: Visiting Assistant Professor, NYU Stern School of Business
Summer 2014 - 2016, 2018: Visiting Scholar, EIEF

Education

2006 - 2012: PhD in Economics, University of Minnesota Advisors: Patrick Bajari, Thomas Holmes
2004 - 2005: MA in Economics, University of British Columbia
2000 - 2004: B.S. in Mechanical Eng., Sharif University of Technology

Published Papers

Reputation and Regulations: Evidence from eBay, with Xiang Hui, Neel Sundaresan and Zeqian Shen, *Management Science* Vol. 62.12, pp. 3604-3616, 2016
Adverse Selection or Moral Hazard, An Empirical Study, with Xiang Hui and Neel Sundaresan, *The Journal of Industrial Economics*, Vol. 66, Issue 3, pp. 610-649, 2018
Reputation and Adverse Selection, Theory and Evidence from eBay, *The RAND Journal of Economics*, Vol. 50, pp. 822-853, 2019

Working Papers

Dynamic Value Shading, with Hugo Hopenhayn
Bid Shading in Dynamic Auctions, with Hugo Hopenhayn
Raising the Bar: Certification Thresholds and Market Outcomes, with Xiang Hui, Giancarlo Spagnolo, Steven Tedalis
Optimal Quality Ratings and Market Outcomes, with Hugo Hopenhayn
Optimal Rating Design, with Ali Shourideh
Impact of Increasing Hospital Price Transparency: Collusion, Search, and Equilibrium Price, with Elena Prager, Robert Town

Work in Progress

Market Power in Complex Networks: The Case of Natural Gas Pipelines, with Majid Mahzoon, Ali Shourideh, Thomas Youle

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Honors and Awards

EQT Foundation and the Scott Institute Seed Grant, 2020-2022
Best Paper Award, Workshop on Information Systems and Economics (WISE), 2017
Wimmer Faculty Fellows, Carnegie Mellon University, 2017-2018
Berkman Faculty Development Fund, Carnegie Mellon University, 2017
Second ALDE Prize for Young Researchers, Applied Economics Meeting, Granada, 2013
Gross Fellowship, Department of Economics, University of Minnesota, 2010
Graduate Research Partnership Program Fellowship, Graduate School, University of Minnesota, 2010
Third Place, Hardy Third Year Paper Competition, University of Minnesota, 2009
A.D. Scott Fellowship in Economics, Department of Economics, University of British Columbia, 2005
University Graduate Fellowship, Department of Economics, University of British Columbia, 2004
Second Prize, International Mathematical Competition, Czech Republic, 2001
Gold Medal, National Mathematical Olympiad, Iran, 1999

Teaching

Graduate Industrial Organization, Tepper School of Business, Spring 2019
Firms, Market Structures, and Strategy, Tepper School of Business, Spring 2019, Fall 2019
Designing the Digital Economy, Tepper School of Business, Fall 2017, Spring 2019
Intermediate Microeconomics, Tepper School of Business, Spring 2017, Fall 2017
Microeconomics, NYU Stern School of Business, Spring 2016
Competitive Analysis, NYU Stern School of Business, Spring 2016
Graduate Industrial Organization, The Ohio State University, Spring 2014, 2015
Intermediate Microeconomics, The Ohio State University, Spring 2014, 2015
Game Theory, The Ohio State University, Autumn 2012
Intermediate Microeconomics, The Ohio State University, Autumn 2012
Grader, Writing Intensive Course, University of Minnesota, Spring 2011
Instructor, Graduate Numerical Methods, University of Minnesota, Summer 2009
Teaching Assistant, Principles of Microeconomics, University of Minnesota, 2006-2007
Teaching Assistant, Honors International Microeconomics Analysis, 2005
Teaching Assistant, Empirical Problems in Economics, University of British Columbia, 2005
Teaching Assistant, Applied Economics, University of British Columbia, 2004

Research Experience

Research Intern, eBay Research Lab, eBay Inc., 2011
Research Analyst, Research Department, Federal Reserve Bank of Minneapolis, 2008-2010
Research Assistant, Economics Department, University of Minnesota, 2007-2008
Research Assistant, Economics Department, University of British Columbia, 2005

Invited Seminars, Discussions, and Conference Presentations

2011: eBay Research Labs
2012: The Ohio State University, Carnegie Mellon University, The Arizona State University, SUNY at Stony Brook, Google Inc., Charles River Associates, Revolution Analytics Inc.,

UCLA

- 2013: AEA winter meetings, International Industrial Organization Conference, Midwest Economics, Applied Economics Meeting, Applied Micro Workshop at Minnesota, eBay Economist seminar series
- 2014: University of Arizona, International Industrial Organization Conference, EIEF, The Economics of Information and Communication Technologies Conference, Econometric Society Summers Meetings, Joint Digitization and IO NBER summer institute, European Association for Research in Industrial Economics Conference, Federal Reserve Bank of Cleveland, Indiana University, UTDT 3rd Annual Conference
- 2015: Utah Winter Business Economics Conference, Midwest Economic Theory Meetings, International Industrial Organization Conference, Canadian Economic Theory Conference, The Economics of Information and Communication Technologies Conference, Society of Economic Dynamics, EIEF, European Summer Symposium in Economic Theory, SITE, Dynamic Games, Contracts, and Markets Session, eBay, Econometrics Society World Congress, Northwestern Economics Department, UCLA mini conference, Universidad de Chile, Workshop in Industrial Organization (Toi 8)
- 2016: Econometrics Society Winter Meetings, Dartmouth Winter IO Conference, NYU Stern, Center of Research in Applied and Theoretical Econometrics, SED, Tilburgh University, Reputation symposium, the Oxford University Centre for Corporate Reputation, LSE, UCL, University of Edinburgh, NBER Market Design Meeting, UCLA
- 2017: Midwest Economics, International Industrial Organization Conference, SED, Summer Institute in Competitive Strategy, AFE 2017, FTC Microeconomics Conference
- 2018: AEA, Econometrics Society Winter Meetings, NBER IO winter meetings, Drexel Economics seminar, Northwestern IO seminar, Seoul National University, Sungkyunkwan University, Queen's University, Stanford GSB
- 2019: Digital Economics Conference, Toulouse, IIOC, CIREQ Montreal Applied Economics Conference, Ashecon, SAET, European Summer Symposium in Economic Theory, Platform Economics
- 2020: NBER Digitization Winter Meetings, FTC (Scheduled)

Services to the Department

- Carnegie Mellon University, Undergraduate Economic Education Affairs Committee, 2017-present
- Carnegie Mellon University, Recruiting Committee, 2017-2018
- Carnegie Mellon University, Semiar Organizer, 2017-present
- Ohio State University, Seminar Organizer, Spring 2014
- Ohio State University, Graduate Committee, 2013-2014
- Ohio State University, Undergraduate Committee, 2012-2013

Advisitng

- Apoorva Havanur, CMU, Honors Thesis Advisor
- Majid Mahzoon, CMU
- Kole Redding, CMU, Co-advisor
- I-Ta Yang, CMU, Co-advisor
- Erica VanSant, CMU, Committee Member
- Xiang Hui, OSU, Main Advisor, Assistant Professor, Marketing, Olin Business School, Univer-

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sity of Washington in St. Louis

Hyewon Kim, OSU, Committee Member

Junqiushi Ren, OSU, Committee Member, Southwestern University of Finance and Economics, 2017

Garrett Senney, OSU, Committee Member, Office of the Comptroller of the Currency, 2016

Chao Ma, OSU, Committee Member, Xiamen University, 2015

Dhiranjit Kundu, OSU, Committee Member, Ernst and Young, 2014

Referee

Games and Behavioral Economics, JPE, Rand Journal of Economics, Journal of Economics and Management, Journal of Industrial Organization, European Economics Review, Journal of Economic Behavior & Organization, Journal of Neuroscience, Psychology, and Economics, Econometrica, Journal of Industrial Economics, Management Science, Review of Economic Studies, AEJ Micro

-Grant Assessment

Social Sciences and Humanities Research Council of Canada