

KARAM KANG

Contact Information

Tepper School of Business
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Employment

Associate Professor of Economics (untenured), Tepper School of Business, July 2019–present
Assistant Professor of Economics, Tepper School of Business, September 2012–June 2019
Visiting Assistant Professor of Economics, Olin Business School, Washington University in St. Louis, July 2017–June 2018

Education

Ph.D., Economics, University of Pennsylvania, September 2006–December 2012
Dissertation Title: *An Empirical Analysis of Energy Sector Lobbying and Its Effect on Policy Choices by the U.S. Congress*
Dissertation Committee: Antonio Merlo (chair), Flávio Cunha, Hanming Fang, Kenneth I. Wolpin
B.A., Business and Economics, Seoul National University, March 2002–August 2005

Research and Teaching Fields

Applied Microeconomics, Political Economy, Industrial Organization, Environmental Economics

Grants and Honors

Young Scholar Award, Korea-America Economic Association, 2018
Richard M. Cyert Award for Excellence in Teaching, Tepper School of Business, 2017
BP Junior Faculty Chair, Tepper School of Business, 2015–2016
William Polk Carey Prize in Economics, University of Pennsylvania, 2013
Maloof Family Dissertation Fellowship in Economics, University of Pennsylvania, 2011–2012
Doctoral Dissertation Research Improvement Grant, National Science Foundation, 2010–2011
Hiram Haney Fellowship Award in Economics, University of Pennsylvania, 2010
Scholarship, Korea Foundation for Advanced Studies, 2006–2011

Publication

Policy Influence and Private Returns from Lobbying in the Energy Sector. *The Review of Economic Studies*, Vol. 83, No. 1, pp. 269-305, 2016.

Working Papers

Winning by Default: Why is There So Little Competition in Government Procurement? (with Robert A. Miller), *R&R at the Review of Economic Studies*

Understanding Disparities in Punishment: Regulator Preferences and Expertise (with Bernardo S. Silveira), *R&R at the Journal of Political Economy*

Lobbyists as Gatekeepers: Theory and Evidence (with Alexander V. Hirsch, B. Pablo Montagnes, and Hye Young You)

Invited Seminars

Arizona (2017), Brown (2016), Caltech (2020, *scheduled*), Carnegie Mellon (2012), Chicago Booth (2012), Cornell (2012, 2018), Einaudi Institute (2018), FRB New York (2016), HKUST (2016), Houston (2019), IIES (2015), Johns Hopkins (2019, *scheduled*), Korea Univ. (2016), LSE (2016), Mannheim (2019), Nebraska-Lincoln (2018), NYU (2012), Oklahoma (2016), Princeton (2019, *scheduled*), Rice (2015, 2018), Rochester (2016), Seoul National Univ. (2012, 2017), Sogang (2012, 2015), Stanford GSB (2019, *scheduled*), Toulouse School of Economics (2018), UCLA (2016), UNC Chapel Hill (2019, *scheduled*), Universitat Autònoma de Barcelona (2015), UT Austin (2015), Warwick (2016), WUSTL (2012, 2017), Yale (SOM, 2012), Yonsei (2017)

Conference Presentations

Applied Methods for Political Science (2019, Rochester), Asian Econometric Society (2011), ASSA (2017; discussant, 2018), Barcelona GSE (Structural Econometrics, 2018), CIRPEE Political Economy (2015; discussant, 2017), Cornell Political Economy (discussant, 2015), CRES Microeconomics (WUSTL, 2017), EEA (2010), IOOC (2016, 2018), Interactions: Bringing Together Econometrics and Applied Microeconomics (Northwestern, 2018), Korean Economic Review International Conference (2019), NBER SI Political Economy Public Finance (2015), New Directions in Applied Microeconomics (Caltech, 2013), North American Econometric Society (2012, 2014), Organizational Economics and Political Economy (Queen's University, 2018), Pittsburgh Economics Medley (2013), Quebec Political Economy (2016, 2017), Rome Junior Conference on Applied Microeconomics (Einaudi Institute for Economics and Finance, 2017), SED (2009), SITE (Empirical Models of Strategic Interaction and Dynamic Behavior, 2017), Stony Brook Center for Game Theory (2015), Theoretical Political Economy (WUSTL, 2018), World Congress of Econometric Society (2010)

Referee Services

American Economic Journal: Economic Policy, American Economic Review, American Journal of Political Science, American Political Science Review, Economic Inquiry, Economics and Politics, International Economic Review, International Journal of Industrial Organization, Journal of Economic History, Journal of Industrial Economics, Journal of Political Economy, Journal of Public Economics, Macroeconomic Dynamics, Management Science, RAND Journal of Economics, Review of Economic Design, Review of Economic Studies, Southern Economic Journal, Scandinavian Journal of Economics