

Contact Information

Website: <https://www.andrew.cmu.edu/user/anhnguye/>.

Email: anhnguyen@cmu.edu.

Appointment

Assistant Professor of Economics, Tepper School of Business, Carnegie Mellon University. 07/2018 -

Education

Ph.D. Economics, Columbia University, May 2018.

Principal Advisor: Kate Ho

M.Phil. Economics, Columbia University, 2015.

M.A. Economics, Columbia University, 2014.

B.S. Economics and Mathematics (*Summa Cum Laude*), George Washington University, 2012.

Research Interests

Industrial Organization; Health Economics; Applied Theory.

Publications

1. Markets with Within-Seller Adverse Selection, with Teck Yong Tan.
AEJ: Microeconomics, 2023.
2. Bayesian Persuasion with Costly Messages, with Teck Yong Tan.
Journal of Economic Theory, 2021.
3. Information Control in the Hold-up Problem, with Teck Yong Tan.
RAND Journal of Economics, 2019.

Working Papers

1. Information Design in Common Value Auctions with Moral Hazard: Empirical Application to the OCS Oil Lease Auction
(*R&R at Econometrica*).
2. Household Bundling of Health Insurance.
(*R&R at Review of Economics and Statistics*).
3. Optimal Long-term Executive Contracts, with Robert Miller.

Work in Progress

1. Managing dynamic competition, with Karam Kang.
2. The 'Winner's Bliss' in Common-Value Auctions, with Christopher Olivola and Matthew Shum.
3. Bundling in Competitive Markets with Adverse Selection.

Fellowships & Awards

Berkman Faculty Development Fund, 2018.
Caswell L. Johnson Columbia Scholarship, 2017–2018.
Becker Friedman Institute Health Economics Fellow, 2017–2018.
GSAS Dissertation Fellowship, 2017–2018.
Wueller Teaching Award for best TA (runner-up), Columbia University, 2016.
GSAS Faculty Fellowship, Columbia University, 2012–2018.
Outstanding Academic Achievement Award, The George Washington University: 2010–2011.
University Award, The George Washington University, 2009–2011

Conference and Seminar Presentations

2024: AEA, Duke University, Workshop on Econometrics and Models of Strategic Interactions, Southern Economic Association.
2023: Barcelona GSE Summer Workshop, University of Illinois Urbana-Champaign, Yale University.
2022: Johns Hopkins University, Toulouse School of Economics, University of Texas - Austin, Washington University in St. Louis, University of Michigan-Ann Arbor, University of Nebraska-Lincoln, AEA, American Health Econometrics Workshop, East Asian Econometric Society Meeting, Stanford SITE.
2021: Harvard University, University of Pennsylvania, International Industrial Organization Conference, NBER Summer Institute.
2020: International Industrial Organization Conference (cancelled), ISVE Research Seminar.
2019: International Industrial Organization Conference, Barcelona GSE Summer Workshop, American Society of Health Economists Conference, Carnegie Mellon University IO Conference.
2018: Carnegie Mellon University, Georgia State University, George Washington University, INSEAD, Monash University, Nanyang Technological University, National University of Singapore, Queen's University, Simon Fraser University, Singapore Management University, University of Missouri - Columbia, University of North Carolina - Chapel Hill, University of Wisconsin - Madison.
2017: BFI Health Economics Emerging Scholars Roundtable.

Referee Services

American Economic Review, Econometrica, Economic Inquiry, Economic Journal, Economic Letter, Economics of Transition, Economic Theory, Games and Economic Behavior, International Economic Review, Journal of Political Economy, Management Science, Quarterly Journal of Economics, RAND, Review of Economics and Statistics, Review of Economic Studies, Theoretical Economics.

Teaching

Regression Analysis (CMU, Spring 2021-2024), Probability and Statistics for Business Applications (CMU, Spring 2020-2024), Intermediate Microeconomics (CMU, Spring 2019, 2021-2024), Cost-Benefit Analysis (CMU, Spring 2019), Industrial Organization (Columbia, Summer 2016).

Personal

Vietnamese citizen; United States permanent resident.
Married to Teck Yong Tan