

Artificial Intelligence Methods for Social Good

Lecture 2-4: Mechanism Design with Money

08-537 (9-unit) and 08-737 (12-unit)

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Quiz I: Recap: Dominant Strategy Solution (on Piazza)

- ▶ Is there a dominant strategy solution in the following game?
 - ▶ A: Yes
 - ▶ B: No

		Player 2	
		c	d
Player 1	a	2,1	4,0
	b	1,0	3,0

Quiz 2: Recap: Nash Equilibrium

- ▶ How many Pure Strategy Nash Equilibria are there in Battle of Sexes?
 - ▶ A: 0
 - ▶ B: 1
 - ▶ C: 2
 - ▶ D: 4

		Berry	
		Football	Concert
Alex	Football	2,1	0,0
	Concert	0,0	1,2

Quiz 3: Recap: Optimization Problem

- ▶ For the following optimization problem, which value is closest to the optimal value of a ?
 - ▶ A: 1.0
 - ▶ B: 2.0
 - ▶ C: 2.1
 - ▶ D: 1.9

x_i	1.0	2.0	3.5
y_i	2.01	3.98	7.0

$$\min_a \sum_{i=1}^3 (y_i - ax_i)^2$$

s.t. $a \in \mathbb{R}$

Let's Play!

- ▶ 1 bonus point in HW7 per person, one piece of paper per person
- ▶ 1 box of milk chocolate to be purchased using your bonus point
- ▶ Write down your name and how much you are willing to pay to get the chocolate on the paper. Fold it and give it to me.
- ▶ I will give the chocolate to the one with the highest value written on the paper. The person needs to pay a price that equals the second highest value written by anyone.

Outline

- ▶ Mechanism Design with Money (Non-Bayesian Case)
 - ▶ Basic Concepts
 - ▶ Desirable Properties
 - ▶ Goals
- ▶ Mechanism Design with Money (Bayesian Case)
 - ▶ Basic Concepts
 - ▶ Desirable Properties
 - ▶ Goals
- ▶ Case Study: Second-Price Auction

Learning Objectives

- ▶ Understand the concept of
 - ▶ Transferable utility
 - ▶ Mechanism
 - ▶ Induced game
 - ▶ Bayesian Game
 - ▶ Direct Mechanism
- ▶ Check properties for a given mechanism
 - ▶ Truthfulness
 - ▶ Incentive Compatibility
 - ▶ Budget Balance
 - ▶ Individual Rationality
 - ▶ Tractability
- ▶ Compute objective values given a mechanism
 - ▶ Revenue Maximization
 - ▶ Maximin Fairness
 - ▶ Price of Anarchy Minimization

Recap: Game Theory

- ▶ A game: (N, A, u)

Mechanism Design with Money (Non-Bayesian Case)

▶ Outcome

▶ Def I: Transferable Utility

- ▶ An outcome is divided into nonmonetary part (who gets the chocolate) and a monetary part (how much each player pays)
- ▶ Utility = utility of nonmonetary part – monetary part
- ▶ Note
 - ▶ “money” can be virtual currency
 - ▶ Quasilinear utility function: linear in one argument (virtual currency)

Mechanism Design with Money (Non-Bayesian Case)

- ▶ A game setting: (N, O, u) where $u_i: O \rightarrow \mathbb{R}$
- ▶ Def 2: Mechanism (A, M)
 - ▶ Designer of a mechanism (auctioneer in the chocolate auction)
 - ▶ Know possible outcomes and agents' preferences
 - ▶ Specify action sets for the agents
 - ▶ Specify mapping from joint actions to outcomes
 - ▶ Agent/Participant
 - ▶ Know what the designer knows
 - ▶ Know what designer specifies
 - ▶ Cannot change outcomes
 - ▶ Utility based on outcome

Mechanism Design with Money (Non-Bayesian Case)

▶ Def 3: Induced game

- ▶ Once mechanism is announced, then agents play in a multi-player game
- ▶ Solution concepts: dominant strategy solution, Nash Equilibrium

Mechanism Design with Money (Non-Bayesian Case)

- ▶ With transferable utility
- ▶ Split a deterministic mapping in a mechanism into
 - ▶ Def 4: Choice rule
 - ▶ Def 5: Payment rule

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Mechanism designer's task
 - ▶ Pick a mechanism that can will cause rational agents to behave in a desired way, i.e., the solution of the induced game
 - ▶ Satisfy some constraints
 - ▶ Optimize certain goals
 - ▶ An optimization problem

Quiz 4: Mechanism Design with Money (Non-Bayesian Case) (on Piazza)

- ▶ What do you think are desired properties in the chocolate auction
 - ▶ A: The person who wants the chocolate the most gets it
 - ▶ B: Everyone can afford the required payment
 - ▶ C: If someone does not get the chocolate, he does not pay
 - ▶ D: Everyone is willing to write down a price that equals his true valuation of the chocolate

Quiz 5: Mechanism Design with Money (Non-Bayesian Case)

- ▶ What do you think can be a reasonable goal for the auctioneer?
 - ▶ A: Maximize total payment he collects from the participants
 - ▶ B: Minimize the maximum difference among the participants' payments
 - ▶ C: Maximize the value to the person who gets the chocolate
 - ▶ D: Make everyone hate the auctioneer

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Some common desirable properties
- ▶ Def 6: Efficiency
 - ▶ If include the mechanism as an agent whose utility is just the total payments he collects, then efficiency ensures the total utility of all agents is maximized
 - ▶ Also called economic efficiency

Mechanism Design with Money (Non-Bayesian Case)

▶ Def 7: Budget Balance

- ▶ The mechanism disburses and collects same amount of money to and from the participants
- ▶ How to make the chocolate auction budget balanced?
- ▶ Def: Weak budget balance: the mechanism may make a profit

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Def 8: Individual rationality
 - ▶ No agent loses by participating in the mechanism

Mechanism Design with Money (Non-Bayesian Case)

▶ Def 9: Tractability

- ▶ The mechanism can compute choice and payment efficiently

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Some common optimization goals
- ▶ Def 10: Revenue maximization
 - ▶ Maximize the total payment the mechanism collects
- ▶ Def 11: Revenue minimization
 - ▶ Minimize the total payment the mechanism collects

Quiz 6: Mechanism Design with Money (Non-Bayesian Case) (on Piazza)

- ▶ Which of the following do you think is the fairest outcome in the chocolate auction?
 - ▶ A: Everyone pays 0, give the chocolate to the one who wrote the lowest price on paper
 - ▶ B: Everyone pays $1/N$ of the actual cost of buying the chocolate, give the chocolate randomly
 - ▶ C: Everyone pays $1/N$ of the actual cost of buying the chocolate, give the chocolate to the one who wrote the highest price on paper
 - ▶ D: The one who wrote the highest price on paper gets the chocolate, and pays the amount he wrote. Everyone else pays 0.

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Def 12: Maximin fairness
 - ▶ Make the least-happy agent the happiest

Mechanism Design with Money (Non-Bayesian Case)

- ▶ Keep in mind that once the mechanism is specified, it is a game among participating agents
- ▶ Def 13: Price of Anarchy Minimization
 - ▶ Minimize the ratio between optimal social welfare and the social welfare achieved in equilibrium given the mechanism

Learning Objectives

- ▶ Understand the concept of
 - ▶ Transferable utility
 - ▶ Mechanism
 - ▶ Induced game
 - ▶ Bayesian Game
 - ▶ Direct Mechanism
- ▶ Check properties for a given mechanism
 - ▶ Truthfulness
 - ▶ Incentive Compatibility
 - ▶ Efficiency (Social Welfare Maximization)
 - ▶ Budget Balance
 - ▶ Individual Rationality
 - ▶ Tractability
- ▶ Compute objective values given a mechanism
 - ▶ Revenue Maximization/Minimization
 - ▶ Maximin Fairness
 - ▶ Price of Anarchy Minimization

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Recap: Game Theory

▶ Def 14: Bayesian Game

- ▶ A player's utility function depends on his "type"
- ▶ In security games, a terrorist may have different utility function from a smuggler
- ▶ In chocolate auction, a person on diet may have different valuation of the chocolate from a person who loves chocolate and is not on diet, leading to different utility functions. Each participant knows his own type but only knows a prior distribution of other players' type. (Keep in mind that once the auction mechanism is specified, it is a game among participating agents)

Mechanism Design with Money (Bayesian Case)

- ▶ Let's revisits all the concepts, properties and goals in the Bayesian case

Mechanism Design with Money (Bayesian Case)

▶ Def 1b: Transferable Utility

- ▶ An outcome is divided into nonmonetary part (who gets the chocolate) and a monetary part (how much each player pays)
- ▶ Utility = utility of nonmonetary part – monetary part

Mechanism Design with Money (Bayesian Case)

- ▶ A Bayesian game setting: (N, O, Θ, p, u) where $u_i: O \times \Theta \rightarrow \mathbb{R}$
- ▶ Def 2b: Mechanism
 - ▶ Designer of a mechanism (auctioneer in the chocolate auction)
 - ▶ Know possible outcomes, the agents' type space and distribution over type space, and agents' preferences for each type (how much I value the chocolate when I had or didn't have breakfast)
 - ▶ Specify action sets for the agents
 - ▶ Specify mapping from joint actions to outcomes
 - ▶ Agent/Participant
 - ▶ Know what the designer knows
 - ▶ Knows his own type (e.g., whether I had breakfast this morning, called private information)
 - ▶ Know what designer specifies
 - ▶ Cannot change outcomes
 - ▶ Utility based on outcome

Mechanism Design with Money (Bayesian Case)

- ▶ Def 3b: Induced game with independent private type and incomplete information
 - ▶ Agent knows his own type and the prior distribution of other agents' type
 - ▶ Agent's utility only depends on his own type and the joint action of all agents, does not depend on other agents' types
 - ▶ Once mechanism is announced, then agents play in a multi-player incomplete information game
 - ▶ Solution concepts: dominant strategy solution, Bayes-Nash Equilibrium

Mechanism Design with Money (Bayesian Case)

- ▶ With transferable utility
- ▶ Split a deterministic mapping in a mechanism into
 - ▶ Def 4b: Choice rule
 - ▶ Def 5b: Payment rule

Mechanism Design with Money (Bayesian Case)

- ▶ **Definition 15: Direct mechanism**
 - ▶ Instead of specifying a mapping from the joint actions of players to outcomes, just specifying a mapping from the joint type profile to outcomes
 - ▶ What is the action set for the players?
 - ▶ Declare his type to the mechanism (he may lie)
 - ▶ Direct mechanism leads to a simple normal form game
 - ▶ Indirect mechanism may lead to an extensive form game, e.g., Dutch auction

Mechanism Design with Money (Bayesian Case)

- ▶ **Definition 16: Valuation Function**
 - ▶ With transferrable utility
 - ▶ A mapping from nonmonetary outcomes to real values
 - ▶ Agent type \Leftrightarrow valuation function
 - ▶ Declaring agent's type is equivalent to declaring agent's valuation function
 - ▶ Denote true valuation function as v_i and declared valuation function as \hat{v}_i

Mechanism Design with Money (Bayesian Case)

- ▶ Mechanism designer's task
 - ▶ Pick a mechanism that can will cause rational agents to behave in a desired way, i.e., the solution of the induced game
 - ▶ Satisfy some constraints
 - ▶ Optimize certain goals
 - ▶ An optimization problem

Mechanism Design with Money (Bayesian Case)

▶ Def 17. Truthfulness

- ▶ Every agent will declare his true valuation function in dominant strategy equilibrium
- ▶ If everyone telling the truth is a dominant strategy equilibrium: Dominant Strategy Incentive Compatible (DSIC), Strategyproof, Truthful
- ▶ If everyone telling the truth is a Bayes-Nash equilibrium: Bayesian-Nash Incentive Compatible (BNIC)

Mechanism Design with Money (Bayesian Case)

- ▶ Some common desirable properties
- ▶ Def 6b: Efficiency
 - ▶ If include the mechanism as an agent whose utility is just the total payments he collects, then efficiency ensures the total utility of all agents is maximized
 - ▶ Also called economic efficiency, social-welfare maximization

Mechanism Design with Money (Bayesian Case)

▶ Def 7b: Budget Balance

- ▶ The mechanism disburses and collects same amount of money to and from the participants
- ▶ Def: Weak budget balance: the mechanism may make a profit
- ▶ May only hold ex ante

Mechanism Design with Money (Bayesian Case)

- ▶ Def 8b: **Ex interim** Individual rationality
 - ▶ No agent loses by participating in the mechanism
 - ▶ For every possible valuation for agent i , in expectation of other agents' valuations
- ▶ Def 8c: **Ex post** Individual rationality
 - ▶ No agent loses by participating in the mechanism
 - ▶ For every possible valuation for all agents

Mechanism Design with Money (Bayesian Case)

▶ Def 9b: Tractability

- ▶ The mechanism can compute choice and payment efficiently given any declared valuation function

Mechanism Design with Money (Bayesian Case)

- ▶ Some common optimization goals
- ▶ Def 10b: Revenue maximization
 - ▶ Maximize the **expected** total payment the mechanism collects
- ▶ Def 11b: Revenue minimization
 - ▶ Minimize the **worst case** total payment the mechanism collects

Mechanism Design with Money (Bayesian Case)

- ▶ Def 12b: Maximin fairness
 - ▶ Make happiness level of the least-happy agent highest in expectation

Mechanism Design with Money (Bayesian Case)

- ▶ Keep in mind that once the mechanism is specified, it is a game among participating agents
- ▶ Def 13b: Price of Anarchy Minimization
 - ▶ Minimize the **worst-case** ratio between optimal social welfare and the social welfare achieved in equilibrium given the mechanism

Mechanism Design with Money (Bayesian Case)

▶ Revelation principle

- ▶ A social choice function is a mapping from true joint type profile to outcome
- ▶ We say a mechanism implements a social choice function if in equilibrium (dominant strategy solution or BNE) of the induced game, the outcome is the same as what is specified by the social choice function
- ▶ If there exists a mechanism that implements a social choice function, then there exists a truthful direct mechanism that implements the social choice function
- ▶ Reasoning: Let the new mechanism lie for each player

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Case Study: Second-Price Auction

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- ▶ 1 box of milk chocolate to be purchased using your bonus point
- ▶ Write down your name and how much you are willing to pay to get the chocolate on the paper. Fold it and give it to me.
- ▶ I will give the chocolate to the one with the highest value written on the paper. The person needs to pay a price that equals the second highest value written by anyone.

Case Study: Second-Price Auction

- ▶ Understand the concept of
 - ▶ Transferable utility?
 - ▶ Mechanism: Allocation rule? Payment rule?
 - ▶ Induced game: Players? Actions? Payoffs?
 - ▶ Bayesian Game: Bayesian?
 - ▶ Direct Mechanism?
- ▶ Check properties for a given mechanism
 - ▶ Truthfulness?
 - ▶ Incentive Compatibility: Dominant Strategy Incentive Compatible? BNIC?
 - ▶ Efficiency (Social Welfare Maximization)?
 - ▶ Budget Balance?
 - ▶ Individual Rationality?
 - ▶ Tractability?
- ▶ Compute objective values given a mechanism
 - ▶ Revenue Maximization/Minimization: value=?
 - ▶ Maximin Fairness: value=?
 - ▶ Price of Anarchy Minimization: value=?

Summary

- ▶ Mechanism Design with Money (Non-Bayesian Case)
- ▶ Mechanism Design with Money (Bayesian Case)
- ▶ Case Study: Second-Price Auction

- ▶ Key takeaways:
 - ▶ The mechanism decides the rule of the game
 - ▶ If you are asked to compare two mechanisms, check all these properties and goals
 - ▶ Select the right mechanism to achieve a specific goal or properties (e.g., maximize social welfare)

Mechanism Design: Additional Resources

▶ Text book

- ▶ *Algorithmic Game Theory 1st Edition, Chapter 9*
- ▶ by Noam Nisan (Editor), Tim Roughgarden (Editor), Eva Tardos (Editor), Vijay V. Vazirani (Editor)
- ▶ <http://www.cs.cmu.edu/~sandholm/cs15-892F13/algorithmic-game-theory.pdf>

▶ Online course

- ▶ <https://www.youtube.com/user/gametheoryonline>

Acknowledgment

- ▶ The slides are prepared based on course slides of “Game Theory Online II” (Matt Jackson, Kevin Leyton-Brown, Yoav Shoham)