Agriculture

Yiwen Jia Karl Dockery November 11th, 2010

Agenda

- Articles:
 - A Survey of Information Systems Reaching Small Producers in Global Agricultural Value Chains
 - KISSAN KERALA: An ICT enabled multi-modal Agricultural Information System
 - e-Choupal: Hope or Hype?

- Information Flows:
 - Link-to-Link
 - Peer-to-Peer
 - End-to-End

- Stakeholders:
 - Farmers
 - Consumers
 - Intermediaries
 - Supporting Organizations

- What are some of the most important needs of farmers?
- What are some of the most important needs of consumers?

- Challenges in Reaching Small Producers:
 - Not aligned with flow of goods and money
 - No institutional base
 - Qualitative exchange of data
 - Differences in culture and language
 - Lack of access and/or literacy
 - Lack of economic and social empowerment

- Examples of Information Systems:
 - Warana Wired Villa project
 - KACE
 - MCX in India
 - E-Choupal
 - Akashganga
 - JAMEX
 - eSagu
 - AGIS
 - Developing Countries Farm Radio Network
 - E-CERT
 - ACTRES
 - QualCheck

- Warana Wired Villa Project
 - One of first rural ICT interventions in Asia
 - Intended to provide 70,000 famers in rural Maharashtra access to market prices
 - Project transitioned to a remote bookkeeping system for the Warana cooperative
 - Recently, Warana Unwired initiative successfully migrated all functionality of kiosk-based system to a mobile phone solution

 What were some challenges to Warana Unwired migrating from a kiosk-based system to phone based solution?

- KACE (Kenya Agricultural Commodity Exchange, Itd.)
 - Provides full market information system plus marketplace
 - Significant use of system to match local supply and demand and to learn current market prices

 What were some important elements of the design/implementation process for the development of KACE?

- MCX (Multi-Commodity Exchange) in India
 - Partnered with rural postal offices to display commodity prices on electronic ticker
 - MCX provides the infrastructure, including a computer terminal, Internet access, a printer, a scanner, a fax machine, a webcam, and an electronic MCS commodity price ticker

 In terms of infrastructure and maintenance, what are some of the challenges to setting up MCX on the network? Karshaka Information Systems Services and Networking (KISSAN) across Kerala: An ICT enabled multi-modal Agricultural Information System

KISSAN KERALA: An ICT enabled multimodal Agricultural Information System

- "Right Information to the Right Person(s) at the Right Time in the Right Place(s) and in the Right Context"
- What does this mean? Do you believe this objective is possible to achieve?

KISSAN KERALA: An ICT enabled multimodal Agricultural Information System

• Why has KISSAN KERALA been so successful?

KISSAN KERALA: An ICT enabled multimodal Agricultural Information System

- KISSAN KERALA major services:
 - Online Agri advisory service
 - Kissan Krishideepam: Agriculture television program
 - Online Agri video channel
 - Tele Advisory services
 - Mobile based Agri Advisory services

• E-Choupal: Hope or Hype?

ITC Limited

- One of India's top companies.
- Market capitalization of almost \$14 billion
- Turnover of \$5 billion

e-Choupal: the Beginning

- ITC Limited in India
- Initiative started in 2000
- 9 states covered
- 6500 installations
- 4 million farmers

E-Choupal: Hope or Hype?

Seems to be heavily reliant on ITC, alterior motives?

• ITC is gaining a lot more out of this than people realize

 Is it a permanent solution? Can they eventually move away from this concept and evolve it into something more?

E-Choupal: Details

- Wanted to empower farmers by working directly with them
- Most of the process of farming required farmers to go on the outside
- E-Choupal developed as a better supply chain

E-Choupal: Details

- Internet kiosks that were managed by farmers that farmers can use to stay up-to-date in the agricultural community
- Also serves as an internet station for the village, people can use it for things other than agriculture.

e-Choupal: Future

- Cover 5 more states
- 100,000 more villages will be covered
- 20,000 more units will be installed
- 10 million more farmers

e-Choupal & Kissan Kerala

 Since it started in 2000 and based on 2012 agenda, what has helped e-Choupal to continue? What are the similarities and differences between Kissan Kerala and e-Choupal?