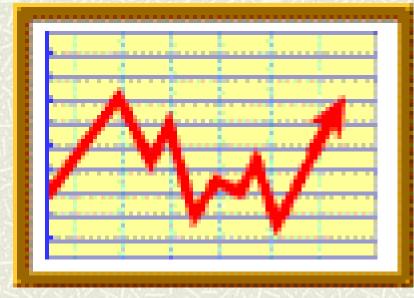
# Profit Maximization (Cont'd)



Renting or buying capital
Profit maximization and returns to scale

# Renting Capital

If physical capital is one of the firm's inputs, the firm can either rent capital or buy it

#### **#**E.g.: firm can lease computers

**#** Problem solved by firm:

$$\max[pF(K,L)-w_LL-w_KK]$$

# **Buying Capital**

What problem would the firm solve in the case it decides to buy rather than to rent capital?

- Buying a machine has an impact on the firm's revenue for several years
- Q: how do we compare revenue tomorrow to revenue today? How do we account for risk?

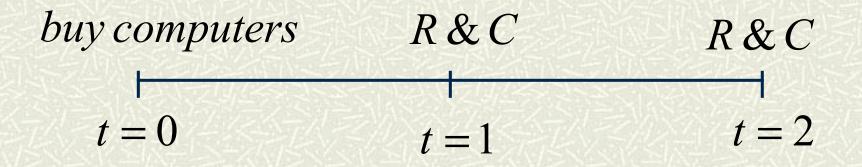
## No Uncertainty

Firm can borrow and lend at interest rate r=0.10

- Firm is considering how many computers to buy today. Each computer:
- **#** Costs \$10,000
- Will be used for two years and then discarded (zero resale value)

### No Uncertainty

Objective of the firm is to maximize the **present value of profits**: **present value** of **revenues** minus the **present value** of **costs** 



## Computing the Present Value

➡ What is the value today of having \$1 one year from now, if the interest rate is r=0.1?

$$\frac{\$1}{1+0.1} \approx \$0.9$$

What is the value today of having \$1 two years from now?

$$\frac{\$1}{(1+0.1)^2} \approx \$0.82$$

### Present Value of the Firm at t=0

$$PV = -p_k K + \frac{R_1 - C_1}{(1 + 0.1)} + \frac{R_2 - C_2}{(1 + 0.1)^2}$$

 $R_1 - C_1 = p_1 F(K, L_1) - w_{L1} L_1$  $R_2 - C_2 = p_2 F(K, L_2) - w_{L2} L_2$ 

# Maximizing the Present Value

The firm should decide how many computers to buy and how much labor to hire in order to maximize its present value

$$V^* = \max_{K, L_1, L_2} \left[ PV \right]$$

■ Q: how much would you be willing to pay to buy this firm at time t=0?

$$V^*$$

### What are the Firms Profits?

- Cost of buying computers must be amortized across their lifetime
- **T** To construct cost as a **flow** consider:
- 1. Annual economic depreciation

2. Opportunity cost due to foregone interest

# User Cost of Capital

- **#** Year 1:
- 1. Annual economic depreciation: \$5,000
- 2. Opportunity cost of funds: (\$10,000)0.10

- **#** Year 2:
- 1. Annual economic depreciation: \$5,000
- 2. Opportunity cost of funds: (\$5,000)0.10



# Profits=annual revenue-labor cost-user cost of capital

#### Buy or Rent?

- If the rental rate is larger than the user cost, then it is convenient to buy capital
- If the rental rate is lower than the user cost, then it is convenient to rent capital
- If the capital market is competitive, the rental rate should equal the user cost: firm indifferent between buying and renting

### Uncertainty

- Suppose there is uncertainty about price of the product firm is selling.
- **Froblem gets more complicated because:**
- 1. Firm must take expectation of output price
- 2. Discount factor must be adjusted to take risk into account

# Profit Maximization and Returns to Scale

**Q:** How much profit does a competitive firm with a constant returns to scale technology make in the long-run?

# Profit Maximization and Returns to Scale

**#** A: Zero!**#** Suppose it makes positive profits:

$$\Pi^* = py^* - w_1 x_1^* - w_2 x_2^* > 0$$

**#** Double all inputs:

$$2\Pi^* = p(2y^*) - w_1(2x_1^*) - w_2(2x_2^*) > \Pi^*$$

# Profit Maximization and Returns to Scale

**#** Double all inputs:

$$2\Pi^* = p(2y^*) - w_1(2x_1^*) - w_2(2x_2^*) > \Pi^*$$

This means that the firm was not choosing inputs optimally before! Contradiction!
Thus, zero profits is the only possibility

#### Interpretation

Suppose you are the owner of a firm that produces software with a constant returns to scale technology:

$$y = f(x_L, x_M)$$

where  $x_L$  represents workers and  $x_M$  managers (including yourself)

#### Interpretation

Then, this firm's profits in the long run are zero:

**#** Pay wage to workers  $X_L$ 

**#** Pay salary to managers  $X_M$  (including yourself because of **opportunity cost**)

Nothing else is left